CLUB CACTUS

CLUB CACTUS JUNIORS VOLLEYBALL | TUCSON, ARIZONA

CLUB CACTUS JUNIORS VOLLEYBALL CLUB

Competitive Teams Informational Meeting

MIZUNO®

MEETING AGENDA

- **Welcome to the Club**
- **About the CCJ National and Regional Program**
- **National Tournament Schedule and Philosophy**
- **Club Tuition**
  - CCJ Cost and Fees
  - Comparing different club models
- **Registration for the club volleyball season**
- **Player Evaluations and Team Selections**

CLUB CACTUS
TUCSON, ARIZONA

MIZUNO

ADMINISTRATIVE STAFF

Executive Director	Bill Lang
Director of Operations	Myrna Azares
Associate Director of Coaching	Kellin Lovegren
Technical Director	Tyler Low
Recruiting Director	Courtney Landers
Administrative Assistant (SCC Scheduling)	Sara Lippitt
Administrative Assistant (Social Media)	TBD
Administrative Assistant (Cactus Classic)	Cheryl Wojdyla

MIZUNO COACHING STAFF

CCJ 18-Mizuno	**Bill Lang/Kiley Keefe** Assistant Coach: Jaclyn Inclan
CCJ 17-Mizuno	**Kellin Lovegren** Assistant Coach: TBA Assistant Coach: TBA
CCJ 16-Mizuno	**Courtney Landers** Assistant Coach: Alex Becker Assistant Coach: TBA
CCJ 15-Mizuno	**Bill Lang** Assistant Coach: TBA Assistant Coach: TBA
CCJ 14-Mizuno	**Danny Arias** Assistant Coach: Maliyah Johnson Assistant Coach: Tyler Low

SILVER COACHING STAFF

CCJ 18-Silver	**Ava Gilbert** Assistant Coach: TBA
CCJ 17-Silver	**Kiley Keefe** Assistant Coach: Maggie McReynolds
CCJ 16-Silver	**Jerry Azares** Assistant Coach: TBA
CCJ 15-Silver	**Cesar Urrea** Assistant Coach: Skylar Pitre
CCJ 14-Silver	**Sara Lippitt** Assistant Coach: Miguel Moraga
CCJ 13-Silver	**Camyrn Pense** Assistant Coach: TBD

REGIONAL COACHING STAFF

16U Teams	Navy:	**Kristin Aguilar**
	Red:	TBD
	White:	TBD
15U Teams	Navy:	**Rozshanae Williams**
	Red:	TBD
	White:	TBD
14U Teams	Navy:	**Dan Bartley**
	Red:	**Miguel Moraga**
	White:	TBD
13U Teams	Navy:	**Cesar Urrea**
	Red:	**Lauren Lancaster**
	White:	**Cassie Davis**

REGIONAL COACHING STAFF

12U Teams	Silver:	**Sydney Baumgardner**
	Navy:	**Jaclyn Inclan**
	Red:	TBD
11U Teams	Navy:	**Courtney Landers**
	Red:	TBD
10U Teams	Navy:	TBD

OUR #PROCESS

- We have athletes that are committed to being successful
- The CCJ Gym Culture creates high expectations
- Coaches are focused on teaching and training athletes
- Mizuno Teams compete Nationally in the highest divisions
- Provide resources for the athlete to control their recruitment

REGIONAL PHILOSOPHY

- **Standardized Group Training among Regional Teams**

  *Group Training provides a **systematic and technical approach** to practices while allowing teams the opportunity to improve in game-like scrimmages*

- **Process/Performance Over Outcome**

  We must develop players. While winning is important, we believe that teaching players takes precedence over winning itself.

- **Winning is Important, but behaving like winners is better**

  We value the preparation for the athlete's middle or high school team

REGIONAL DIVISIONS

Arizona Region Tournaments are one-day events

- **OPEN** *Mizuno Teams (Select Silver Teams)*
- **CHAMPIONSHIP** *Silver Teams (Select Navy Teams)*
- **CLUB** *Navy, Red, White Teams*

Additional multi-day tournaments:

- **Cactus Classic Invitational** *January MLK Weekend*
- **TBD** *Other Arizona Region Event*

NATIONAL PHILOSOPHY

- **Standardized training among Mizuno and Silver Teams**
  *A community of coaches must maintain a **systematic and technical approach** to training to allow the promotion of players*
- **Process/Performance Over Outcome**
  We must develop players. While winning is important, we believe that teaching players to behave and play like winners takes precedence over winning itself.
- **Winning is Important, but behaving like winners is better**
  Playing in the Open can be difficult and helps reveal character/grit
- **Collegiate Experience at Travel Tournaments**
- **Recruiting Resources**

USAV NATIONAL JNQ DIVISIONS

- **OPEN** Division — *Compare it to a Collegiate Level*
- **USA** Division — *Compare it to a Varsity Level*
- **LIBERTY** Division — *Compare to a Junior Varsity Level*
- **AMERICAN** Division — *Compare to a Freshman Level*

- **NATIONAL Division** — *Region Allocated Bid*
- **FREEDOM Division** — *Region Allocated Bid*
- **PATRIOT Division**

NATIONAL ATHLETE GOALS

1. Improve athlete's **technical/mechanical** skills
   - Extended/extra practices
   - Positional skills training
2. To **compete against the best teams/athletes**
   - **Open Division**
3. **Provide Exposure** to collegiate coaches/recruiters
   - Hudl Video Breakdowns
   - University Athlete

NATIONAL TRAVEL SCHEDULE

Factors for scheduling our National Program

- Competition
- Recruiting exposure
- Travel expenses

Scheduling Based on National Team Level

- Mizuno Teams travel based on age level
- Silver Teams attend driving distance tournaments

THE OPEN EFFECT

- Improvement of Athletes
- Improvement in Arizona Region Rankings
  - *Allocated Bids earned in the Region NCQ*
- Core of Mizuno Teams stay together
- Increase in Collegiate Volleyball offers
- **Hudl** and **SportsRecruits** has increased exposure

BALANCING THE OPEN DIVISION

- **Golden Gate JNQ** (Boston)
- **Red Rock Rave JNQ** (Las Vegas)
- **Salt Lake City Showdown JNQ** (Salt Lake City)

- Cactus Classic Invitational
- USA Club National Championships
- USAV National Championships (if qualified)
- AAU Nationals

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CLUB TUITION AND FINANCIAL CONTRACT

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OUR CLUB TUITION

TUITION IS ALL-INCLUSIVE FOR THE SEASON:

- USA Volleyball team registration and insurance
- Arizona Region Tournament contracts
- Coaching staff salaries and administrative costs
- Facility and operating expenses
- Gym equipment and volleyballs
- **Athlete Gear** (including Mizuno volleyball shoes)
- **National Tournament entry fees**
- **Travel Teams: includes travel expenses (lodging, local transportation)**
- **NOT INCLUDED**: player meals at tournaments
- **NOT INCLUDED:** *player airfare (or travel to/from National events)*

NATIONAL TRAVEL BUDGET

BUDGET ITEM PER EVENT	TEAM BUDGET	BUDGET PER ATHLETE	WITHOUT TEAM TRAVEL
ENTRY FEE	**$ 900.00**	**$ 90.00**	$ 90.00
COACHING STAFF TRAVEL: Airfare (or mileage expense) Hotel Room Per-Diem	**$ 2,500.00** Each Coach at 350/flight: 700.00 Each Coach at 200/night: 1,300.00 Each coach at 250/each: 500.00	**$ 250.00**	$ 250.00
CHAPERONE TRAVEL: Airfare (and local Travel) Chaperone Room Per-Diem	**$ 700.00** 0.00 Staff Room at 200/night: 700.00 0.00	**$ 70.00**	
ATHLETE HOTEL ROOMS: Stay-to-Play (Housing Company) Hotel Incidentals	**$ 2,150.00** 3 Rooms at 200/night: 2,000.00 150.00	**$ 215.00**	
TEAM TRANSPORTATION: 15-Passenger Van (Contract) Fuel Parking at event	**$ 1,175.00** 950.00 150.00 75.00	**$ 117.50**	
MISCELLANEOUS EXPENSES: Chaperone Admission Uber and other travel fees Other	**$ 250.00** 45.00 55.00 150.00	**$ 50.00**	$ 20.50
TOTAL PER EVENT	**$ 7,675.00**	**$ 792.50** *Contract budgets $750/event*	**$ 360.50**

NATIONAL TRAVEL SCHEDULE

Mizuno National Tournaments (2027)

- **18U Teams**: 3 tournaments *(2 airfare needed)*
- **17U/16U Teams**: 4 tournaments *(3 airfare needed)*
  - *Considers recruiting calendar and exposure*
- **15U/14U Teams**: 3 events *(1 airfare needed)*
  - *Considers less events for expense and recruiting*
- **Silver Teams**: 2 events (with options)

COMPARABLE CLUB MODELS

BUDGET ITEM	CLUB CACTUS JUNIORS	CLUB B	CLUB C
TRAINING: Practices per week and hours per practice	**INCLUDED** 3x week at 2 hours 4x week (June Training)		
COMPETITION: Arizona Region Schedule and/or other Arizona events	**INCLUDED** Division based on team level **Cactus Classic Invitational**		
NATIONAL EVENTS: Number of out-of-state National Tournaments	**INCLUDED** Tournaments Schedule		
TRAVEL EXPENSES: Are Hotel Rooms, etc. included in the tuition?	**INCLUDED** Team Hotels/Transportation		
TRAVEL EXPENSES: Is transportation to/from the host city included	**NOT INCLUDED**		
ATHLETE UNIFORM/GEAR: What is included in the tuition and what needs to be purchased separately?	**INCLUDED** **Head-to-toe Mizuno Gear** *Uniform, practice shirts, spandex, kneepads, socks, **shoes**, backpack*		
RECRUITING SERVICES: What assistance is included in the club tuition? Or are there add-ons for services.	**INCLUDED (NATIONAL TEAMS)** SportsRecruits Hudl video analysis		

OUR CREDITS/FUNDRAISING

Cactus Commitment (Loyalty) Program

Returning seniors (2027) that are back for their fifth consecutive year with CCJ

Cactus Classic Invitational Volunteers and Fundraising

Tournament Committee jobs

Sponsorship opportunities (30% is a credit off tuition)

Coaching Youth Program

Older players may help coach 11U/10U teams and/or Youth Academy

Sibling Discount

$250 credit for each additional sibling

Pre-Payment Discounts

Pay in Full (cash/check) **on the day of Team Selections**

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PLAYER EVALUATIONS | TEAM SELECTIONS

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ATHLETE REGISTRATION

PRIOR TO PLAYER EVALUATION WEEK

Register online with USA Volleyball

- **Returning USAV members** must renew for 2027 season
- **New members** must create new membership
- Pay the **USAV/Arizona Region Membership** Fee

Register online with CCJ Volleyball

- All prospective athletes must register for Evaluations
- Pay the **$50 Evaluation Fee** (or $25 for Tryouts Only)

PLAYER EVALUATIONS

PRIOR TO PLAYER EVALUATION WEEK

Provide the following forms:

- *USAV Proof of USA Volleyball Registration*
- *Arizona Region Medical Release Form*
- *A copy of Athlete's Birth Certificate*

PLAYER EVALUATIONS

WHAT TO EXPECT AT THE OPEN HOUSES:

Check-in at least 15 minutes prior to start time

The coaching staff will conduct drills and practices

- See how we train and practice!
- Check out the CCJ culture!

The administrative staff will be available for questions

- Ask what's included in our contract!
- Ask about our training philosophy and process!
- Sign-up to work at the Cactus Classic and earn credit!

PLAYER EVALUATIONS

WHAT TO EXPECT AT THE EVALUATIONS:

Check-in at least 20 minutes prior to start time

There will be a short Parent Meeting once the process begins

Player evaluations will consist of the following:

- Physical Testing
- Skill Evaluation during camp-like instruction and drills
- Positional Evaluation and training
- Competitive Evaluation during controlled-scrimmages

Team rosters will be announced 30 minutes after the evaluation

PLAYER EVALUATIONS

AFTER THE EVALUATIONS/TEAM SELECTIONS:

Athletes will receive a Selection Letter via email:

National Teams: Commitment should be received within 30 minutes of posted roster.

Regional Teams: Commitment must be completed before leaving the gym.

* *CCJ will attempt to complete all rosters and uniform sizing by the end of Team Selections*

ARIZONA REGION PROCEDURES

Current High School Volleyball Season:

- No contact with players until after the event
- One-On-One Private Lessons are allowable (verify with coach)

High School State Tournament (Effective November 4):

- No contact with players until high school team is finished

Open House Period:

- No Private Lessons of any kind during **Restrictive Period**
- Restrictive Period is defined as 10 days prior to Team Selection Date

Commitment Period:

- Club's may only offer a position/contract on Tryout Date

QUESTIONS/ANSWERS

BREAK OUT

Director's Chair

- Discussion regarding National Travel survey
- Information regarding Tuition or Financial Contract

Myrna's Musings

- Information regarding Tryouts, Tuition, Contracts, etc.
- Sign-up to help with tryouts (Player Evaluation Credit)

Mizuno and Silver National Teams

- Meet and Greet with prospective National Team Coaches